**business** systems

# LASVIT

For Lasvit, we ensured a smooth transition from an old system based on Excel spreadsheets, to a new one, built upon the groundwork of interconnected, open source tools. The system serves hundreds of users who use it to manage the company's economy, projects, production, distribution, and sales.





*„The information system from Business Systems has enabled us to respond faster and more easily to customer needs as well as manage our business processes more efficiently."*

**Leon Jakimič**
General Director LASVIT, s.r.o.

## INITIAL STATE

- Each individual user had their own Excel tables

## PROBLEMS

- No document management system in place
- Fragmented information in a number of disparate places
- A general inability to effectively manage a large number of projects and branches around the world
- Problematic production planning
- The system was complicated for managing client relationships (e.g. when switching between regional offices)
- Tedious, laborious, and prone to human error
- No access permissions had been set
- It was not possible to backtrack (audit) who made what record and when

## SOLUTION

- An in-depth study of the business processes to understand the client's needs. Infrastructure design based on interconnected Open Source tools (e.g. ERP, DMS, CRM, and MIS)
- The new system allows:
  - ✓ project management—including human, financial and production resources
  - ✓ to create and foster cooperation between dynamically-formed teams
  - ✓ a multi-stage, top-down approval process that includes notes and workflow
- Automatic creation of catalogue sheets based on images and descriptions contained in the approved design. The catalogue is available online and as an offline PDF and contains more than 10,000 products

## BENEFITS

- The transition took place gradually, with individual modules added incrementally, so as to not disrupt the company's activities
- All data is concentrated into a single place, making it available to all employees, respective of their individual levels of access
- The system automatically processes information, thus reducing the need for manual data entry and eliminating human error
- Sales managers can work with the catalogue both online and offline, as it periodically updates itself

**LASVIT**

**LASVIT, s.r.o.** is a multinational company based in the Czech Republic, dedicated to the production and installation of designer lighting, glass architectural elements, and various glass objects d'art uniquely commissioned with exclusive designs available to order. Their branches can be found in Europe, Asia and North America.





**business systems**

**Business Systems, a. s.** has been operating in the European market since 1997, providing our services in the creation and operation of information systems. Our clients can be found in the areas of banking, healthcare, energy, telecommunications, tourism, aviation, manufacturing, and trade. By applying agile programming practices, we ensure rapid delivery of systems, quick adjustment in the case of changes during the development process, and compliance with contractual deadlines and budgets.

For more information, please visit us at **www.bsys.cz** or write to us at **sales@bsys.cz**